



GEOTECHNICAL PROJECT MANAGER POSITION

Somat Engineering of Ohio, Inc. (Somat) has immediate openings for geotechnical project managers in our Cleveland, Ohio area offices. We are seeking energetic and personable experienced engineers who are interested in growing their career in this field.

Somat is a diverse group of professionals that delivers sustainable infrastructure solutions and services for a better tomorrow. We specialize in geotechnical engineering and construction materials testing known for our excellence in service and quality and doing the right thing.

The geotechnical project manager positions we are looking to fill will involve a mix of proposal pursuits, client management and development, staff management and mentoring, project deliverable and budget management, and technical oversight. Some of the types of activities that you will be involved with are:

- Providing mentorship, development and guidance to staff/field engineers. This includes assisting with report preparation, review of reports and analyses, and overview of fieldwork procedures,
- Collaborate with clients on the completion of project deliverables,
- Providing project management for a variety of projects from conception to finish, including preparing proposals,
- Oversight of field and laboratory activities for the compilation of Geotechnical investigations for various types of structures,
- Managing existing client relationships, the development of new relationships and business development into new clients and markets,
- Assist with asset work load management
- Identify potential project and market growth opportunities
- Project administration including maintaining backlog and workload to support staff, budgets, change orders/contract modifications, invoicing, A/R collections, etc.
- Develop cost proposals and assist with marketing collateral
- Participation in professional societies and groups.

This position will require some out-of-town work assignments depending on the project requirements.

Qualifications

- Bachelor's degree in civil engineering with a geotechnical emphasis.
- 15+ years of relevant work experience involving geotechnical engineering.
- Professional Engineer (PE) certification or ability to obtain PE within one year.
- Understanding of geotechnical aspects of a wide range of civil engineering such as transportation, structural, and water resources.
- Demonstrates motivation to modify schedule as required to meet deadlines and/or client needs.
- Proven project and client management skills.
- Good verbal and written communication skills.
- Experience of the geotechnical markets in office locations
- Willingness to become involved in the engineering community by giving presentations and participating in societies and groups.
- Experience collaborating and maintaining relationships across offices.
- Legal authorization to work in the United States.
- Insurable driving record.





Somat prides itself on performing any task with promptness and quality, which our clients have grown to know and expect. Somat employs some of the most experienced Geotechnical engineers in Michigan and Ohio, providing years of knowledge to both our clients and our employees.

To become a valued member of Somat Engineering's team, please send or email a resume to:

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